

Wealth Manager Cautious Wrap

March 2016



Investment Manager: Jonathan Moodie
 Investment Consulting: Glacier Consulting Services
 Benchmark: (ASISA) South African Multi-Asset (MA) Low Equity Average
 Inception Date: 01 March 2011
 Wrap Fund Fee: 50bp per annum (the fee excludes underlying Collective Investment Fees)

Mandate Description

The primary objective of this portfolio is to achieve a return in excess of the average fund in the MA Low Equity category. To achieve this, the portfolio will have a maximum exposure of 40% to risky assets (equity and property). The remainder of the portfolio will be invested in cash, bonds and foreign assets (limited to 25%). The portfolio uses fund managers with a proven ability to protect capital in times of market distress, while maintaining sufficient exposure to growth assets to achieve the target return. The portfolio is Regulation 28 compliant.

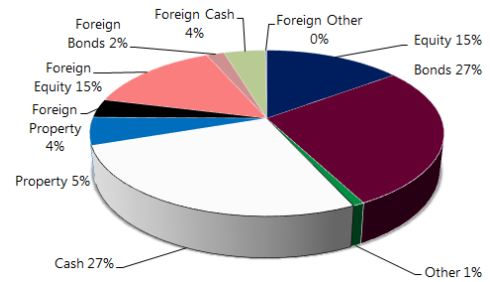
Quarterly Comment

The South African economy grew by 0.6% y/y in Q4, slowing from a 1% growth in Q3, hitting its lowest level since the 2009 recession. Growth in 2015 was 1.3%. The main contributors were finance, real estate and business services. Overall growth is expected to moderate to 0.9% in 2016, before accelerating to 1.6% in 2017. This compares with the previous forecast of 1.5% and 2.1% for 2016 and 2017. On 29 January and 17 March 2016 the SARB hiked the repo rate by 50bps and 25bp to 7% citing fragile domestic and uncertain global economic growth prospects as the key drivers behind the decision. South Africa's headline inflation increased considerably from 6.2% y/y in January to 7.0% y/y in February, climbing sharply for the third consecutive month, hitting the highest reading since May 2009. Inflation is expected to remain outside the target range for an extended period, as upside risks remain averaging 6.2% for 2016. Over the quarter, the rand appreciated against the US dollar (5.2%), euro (0.6%) and British pound (6.5%) but depreciated against the yen (-1.4%).

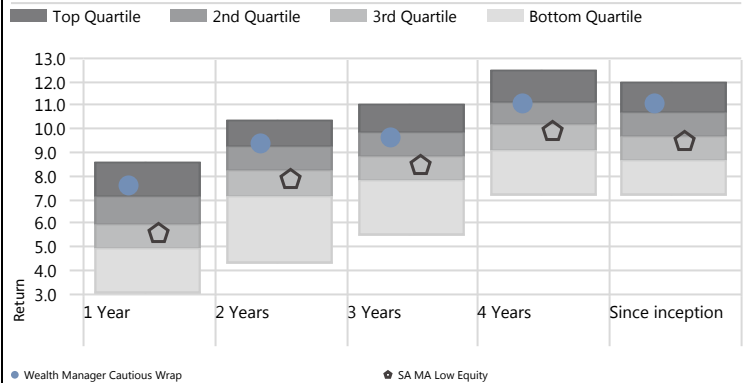
Global financial markets were mostly negative in January and February but rallied in March as sentiment was boosted by the Fed remaining dovish on the possibility of an interest rate hike in April and improved US employment data, a sign of an improved US economy. Other major central banks also maintained accommodative monetary policies alleviating investor concerns of further slowdowns in global economic growth. In Q1, emerging market equities (+5.4% in USD and -0.1% in ZAR) outperformed developed market equities (-0.9% in USD and -6.1% in ZAR). Global property (+4.6% in USD and -0.9% in ZAR) outperformed developed market bonds (-5.9% in USD and +0.4% in ZAR).

The ALSI followed emerging market trends gaining 3.9% (+9.6% in USD) in Q1. Returns were dispersed. Mid and small-caps delivered 18.8% and 11.4% while large-caps delivered a meagre 1.5%. By tradable industries, SA Industrials (including dual listed companies) lost ground declining 0.4%. All the others produced positive returns. Resources was the best performer (+18%) followed by SA listed property (+10.1%), industrials (+7.6%) and financials (+6.2%). The ALBI returned 6.5% (+12.4% in USD) with the longer end of the yield curve (+12) performing the best (+7.7%) as foreigners were net buyers of R14bn worth of bonds in March 2016. Cash was the worst performing fixed interest asset class returning 1.68% followed by ILBs (+2.2%). Preference shares increased 4.6% in Q1. Foreigners were net buyers of R15.7 billion worth of bonds and net sellers of R21.9 billion worth of equities in Q1.

Asset Allocation at 31 December 2015



Quartile Peer Group Ranking



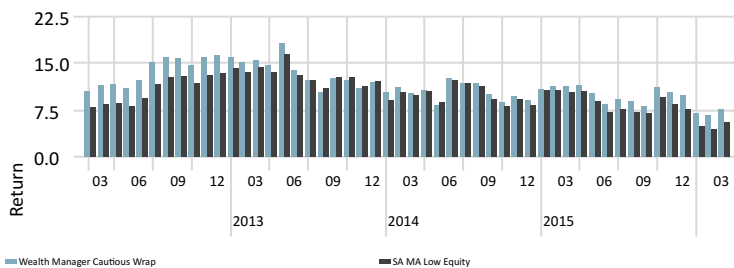
Performance Summary and Rolling Returns

As of Date: 31/03/2016 Source Data: Monthly Return

	1 month	3 months	6 months	1 Year	2 Years	3 Years	4 Years	Since Inception
Wealth Manager Cautious Wrap	1.82	1.67	5.70	7.68	9.45	9.71	11.12	11.10
SA MA Low Equity	1.86	1.54	4.42	5.58	7.92	8.53	9.95	9.55

Performance greater than 1 year has been annualized.

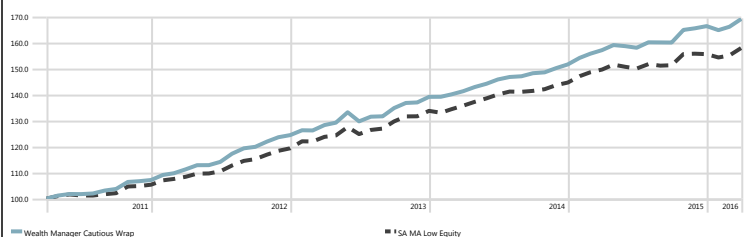
Rolling Returns - 1 year



Risk, Manager Allocation and Cumulative Investment Growth

Time Period: 01/04/2013 to 31/03/2016	Portfolio Date: 31/03/2016
Wrap	BM
Alpha	1.07
Sharpe Ratio	0.97
Std Dev	3.63
	SIM Low Equity B4 Nedgroup Inv Stable A2 Prudential Inflation Plus B PSG Stable E Coronation Balanced Defensive B4 Prescient Income Provider A2 Prescient Money Market B1 STANLIB Global Property FF B1 Prudential Enh SA Prop Tracker D

Time Period: 01/04/2011 to 31/03/2016



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